

# PRESS RELEASE

## Weinmann's Family of Masks

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### Special Modular Approach for Optimum Compliance in Sleep Therapy and Home Mechanical Ventilation

**Hamburg – Masks play a crucial role in treatment of Sleep-related Breathing Disorders like sleep apnea and in home mechanical ventilation. If they don't fit correctly, that is, if they are not airtight or if they are so tight that they leave pressure marks on the face, patient compliance suffers. Some patients even discontinue treatment. The masks made by the Hamburg-based medical device manufacturer Weinmann increase patient acceptance and improve compliance because they offer an outstanding fit, ease of use and individualized configuration.**

"We have designed our masks in such a way that nearly all the single parts can be specially assembled for each patient," said Tanja Schneekloth, Product Manager for Patient Interface at Weinmann. "Based on this modularity, our masks suit nearly every requirement, every facial shape and many of our customers' special uses."

#### **Silicone and Gel, S to XL, Nasal and Full Face**

All JOYCE masks are available as nasal or full face models in sizes S to XL. The mask body can support a mask seal of silicone or (brand new!) gel. The forehead cushion also comes in a silicone or gel variant. The elbow, that is, the part that connects the hose to the therapy device, can be either "vented" or "non-vented". JOYCE Full Face masks are now also available as Full Face<sup>plus</sup> with a 'chin support' that securely holds the chin of the sleeping patient in the mask's second chamber.

#### **Modularity Permits Specialized Solutions**

"Thanks to this modular system, it is possible to put together exactly what the patient needs," said Schneekloth. "And as requirements change, all parts can be ordered separately and a patient can alternately use silicone or gel." In developing the masks, Weinmann paid close attention to making comfortable, easy to wear and use masks with an extraordinarily good fit.

More information at: [http://www.weinmann.de/en/home\\_homecare/patient\\_interface/](http://www.weinmann.de/en/home_homecare/patient_interface/)

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## Background: Weinmann

Weinmann Geräte für Medizin GmbH + Co. KG concentrates on its product lines Homecare, Emergency and Diagnostics. In these areas the Hamburg-based family business offers diagnostic, therapeutic and also life-saving devices and system solutions of the highest quality. Today it is in the hands of the Griefahn and Feldhahn families and its headquarters have been located in Hamburg-Stellingen since 1977.

Today the company has about 500 employees. With more than 100 patent families and 90 trademarks, Weinmann is among the leading providers of medical devices for home care, diagnostics and emergency medicine in Germany. Sales in 2006 were 63.2 million Euros. Weinmann's Production, Logistics and Service Center was established in Henstedt-Ulzburg close to Hamburg in 2006. Weinmann does business in more than 50 countries and operates branch offices in France, Switzerland, Thailand, China, Australia and New Zealand.

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